

# **PRICING IDEA** FOR ONE-OFF HIRES

We're not pricing experts. We're marketing experts.

We can position you as a leader in your niche, and we're here to bring ideas.

(Basically, if you sell a retainer and it doesn't work – that's on you)

Everything you see below is just an example. Made up by us just to show you how to get more retained work.

You should work with a pricing expert to truly understand how to sell a retained service.



### **EXPERT HIRE**

#### FOR COMPANIES WHO WANT TO HIRE JUST ONE EXPERT WITH A NICHE, SPECIFIC SKILLSET

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• <b>•</b> ••	<b>UP-FRONT INVESTMENT</b> A simple one-off retained fee to secure our search services	N/A	£3,000	1/3 of the final fee
	PAYMENT How we charge for our services	Full fee paid within 7 days of the candidate accepting the offer	Remainder of the fee paid within 30 days of the candidate accepting the offer	1/3 paid on shortlist presentation Final 1/3 paid on candidate acceptance
	<b>REPLACEMENT</b> Safety and security, in case the chosen candidate doesn't work out for you	none	3 months	3 months
	<b>TOTAL FEE</b> The total fee payable on offer accepted, minus the up-front investment	25%	30%	35%
	DEDICATED TEAM OF HEADHUNTERS Pooling our resources to source your ideal hire	One recruiter, based on chance	A team of recruiters	A team of recruiters
in	WEEKLY LINKEDIN POSTING Utilising our network of 50,000 experts		0	<
<del>F</del>	AI-DRIVEN ADVERTISING Using the latest technology to attract the top 1%		0	<
<b>₹</b> ?	<b>TECHNICAL TESTING</b> Save time by putting potential hires through relevant tests		<b>O</b>	⊘
	JOB BRIEFING PACKS Position yourself as a company worth joining with our job briefing packs			<
	VIDEO INTRODUCTIONS OF ALL SHORTLISTED APPLICANTS Get the low-down on applications before you meet them			⊘
	MARKET MAPPING AND PROGRESS REPORTS How big is the talent pool? Get regular updates on your important hire			⊘
Ð	GUEST SPEAKER ON OUR INDUSTRY PODCAST Create more awareness by joining our community			$\bigcirc$
<u>0</u>	EXCLUSIVE CANDIDATES You get first refusal on candidates sourced specifcally for your role			<b>S</b>

+ BASIC

CONTINGENT

For those not fully committed to hiring

📥 PROFESSIONAL

**UP-FRONT** 

Great for those who want a balanced hiring strategy

#### **GROWING RECRUITMENT AGENCIES WITH BETTER MARKETING**

# RECBOUND

ADVANCED

RETAINED

Ideal for strategic businesses who look for a premium service



## LOOKING FOR HELP WITH YOUR MARKETING?

# **GET IN TOUCH**

www.recbound.com